

Wrocław, 31.10.2025

**INQUIRY No. 32/2025 of 31.10.2025**

**for delivery:**

**AI-based software enabling sales forecasting**

In connection with the implementation of the project entitled "Fortaco smart factory - creation of a new plant in Knurów" financed under the NATIONAL RECOVERY AND RESILIENCE PLAN, Component A "Resilience and competitiveness of the economy", Specific objective: Development of the national innovation system: strengthening coordination, stimulating innovation potential and cooperation between enterprises and research organizations, including in the field of environmental technologies, Reform: A 2.1. Acceleration of robotization, digitization and innovation processes, Investment: A 2.1.1.

The competition documentation concerning the SELECTION OF PROJECTS TO BE COVERED BY SUPPORT FROM THE DEVELOPMENT PLAN IN A COMPETITIVE PROCEDURE, under the NATIONAL RECOVERY AND RESILIENCE PLAN, Component A "Resilience and competitiveness of the economy", Specific objective: Development of the national innovation system: strengthening coordination, stimulating innovation potential and cooperation between enterprises and research organizations, including in the field of technology Reform: A 2.1. Acceleration of robotization, digitization and innovation processes, Investment: A 2.1.1., and in particular - Annex No. 6: Principle of competitiveness under investment A 2.1.1

Communication in the procurement procedure, including the announcement of the request for proposal, submission of offers, exchange of information (submission of questions to the contract) and the transfer of documents and statements takes place in writing via e-mail: [fortacokn@bldg.pl](mailto:fortacokn@bldg.pl)

**I. NAME AND ADDRESS OF THE CONTRACTING AUTHORITY**

FORTACO POLSKA SPÓŁKA Z OGRANICZONĄ ODPOWIEDZIALNOŚCIĄ  
Wagonowa 2/3  
53-609 Wrocław

NIP 5252938323

**II. DESCRIPTION OF THE SUBJECT OF THE CONTRACT**

The subject of this order is the purchase and implementation of software based on intelligent algorithms that will allow for precise forecasting of demand for individual steel components, taking into account short- and long-term factors, which will translate into minimizing material losses and optimizing plant efficiency.

**Required parameters and functionalities:**

- Forecasting based on short-term and long-term data;
- User roles: regular end user, administrator;
- The user should be able to select input data and check how it affects the accuracy of the prediction.

## Approval of equivalent products and materials

In the case where the Contracting Authority uses in the description of the subject of the contract, in all documents and

appendices describing the subject of the contract with the names of specific manufacturers, names of specific products, trademarks, patents or origin, this should be treated only as an aid in describing the subject of the contract – they are only intended to approximate the requirements that could not be described using sufficiently precise and understandable terms. In each case, it is allowed to use an equivalent product that meets the minimum quality standards, technical parameters, conditions of the intended use and the function and utility values of the product indicated by name.

In each case, it is possible to use materials and components equivalent to those indicated in the description of the subject of the contract and appendices, provided that they comply with the planned purpose and applicable regulations, which meet the minimum quality standards, technical parameters, conditions of the intended use as well as functions and utility values.

In connection with the adopted schedule of the investment, in case of questions or doubts as to the subject of the contract, please send inquiries no later than five days before the deadline for submitting offers.

## III. PURPOSE OF THE CONTRACT

The purpose of this tender is to select a supplier of AI-based software that allows for sales forecasting..

## IV. SCHEDULE OF CONTRACT EXECUTION/CONTRACT PERFORMANCE DATE

The planned start date for software development is January 2, 2026.

The planned completion date for the service (i.e., software implementation) is May 31, 2026.

The Ordering Party allows for the change of the delivery date also as a result of circumstances that could not have been foreseen at the stage of publication of this Request for Proposal and at the time of concluding the final contract.

## V. CPV CODE

48000000-8 Software packages and information systems

## VI. DESCRIPTION OF THE METHOD OF PREPARING THE OFFER

1. The offer should be made in one copy on the form which is attached to this request for proposal as **Appendix No. 1** with additional Attachments.
2. The offer should be consistent with the description of the subject of the contract.
3. The offer should be signed by a person authorized to represent the Tenderer, in accordance with the form of representation specified in the court register or other document appropriate for a given organizational form of the Tenderer or by a person authorized by an authorized person, and the power of attorney must be attached to the offer.
4. The bidder prepares a quote in the offer form on the basis of the technical and quantitative specification described in the subject of the contract.
5. If necessary, the Ordering Party reserves the right to summon the bidder to appear in person at the Ordering Party in order to supplement or clarify the offer.
6. **The offer should include:**
  - a) the full name of the Tenderer, address or registered office, telephone number;

- b) date of issue;
- c) net value of the order (*the price should include full delivery costs*) and an indication of the quality of the level of service provision measured as the response time specified in the SLA;
- d) Request for Proposal No **32/2025**;
- e) attachments indicated in the request for proposal

7. Incomplete offers and offers that are received after the deadline set in this request for proposal will not be considered.

8. The Contracting Authority does not allow for the possibility of submitting partial offers.

9. The Contracting Authority does not allow the submission of variant offers.

10. The Contracting Authority does not plan to provide supplementary inquiries.

11. A bidder may submit only one offer.

12. The Contracting Authority corrects in the offer:

- a) obvious typographical errors,
- b) obvious accounting errors, taking into account the accounting consequences of the corrections made,
- c) other mistakes consisting in non-compliance of the offer with the specification of essential conditions of the contract, not causing significant changes in the content of the offer – immediately notifying the bidder whose offer has been corrected.

## VII. REJECTION OF THE OFFER

The Contracting Authority rejects bids if:

- a) the content is inconsistent with the subject of the contract;
- b) its submission constitutes an act of unfair competition within the meaning of the provisions on combating unfair competition;
- c) contains a grossly low price in relation to the subject of the contract;
- d) was submitted by a tenderer excluded from participation in the procurement procedure;
- e) the offer has been signed by a person who is not authorized to represent the Bidder, in accordance with the form of representation specified in the court register or other document appropriate for a given organizational form of the Bidder, or by a person who is not authorized by an authorized person, the power of attorney has not been attached to the offer,
- f) contains errors in price calculation,
- g) within 3 days from the date of delivery of the notification, the tenderer did not agree to correct the mistake referred to in Article 87(2)(3) of the Public Procurement Law, or did not provide the required additions requested in the notification.
- h) is invalid under separate regulations.

## VIII. CONDITIONS FOR PARTICIPATION IN THE PROCEDURE

Bids may be submitted by Contractors who:

1. They have the technical potential necessary for the proper performance of the contract.
2. They are in an economic and financial situation that ensures the performance of the contract.
3. They have qualified staff, ready to carry out the order.
4. They have the necessary knowledge and experience as well as technical and organizational skills enabling the proper performance of the subject of the contract.

In order to confirm that all the above conditions for participation in the procedure are met, please fill in the statement constituting **Appendix No. 2 to the Request for Proposal**.

## **IX. CRITERIA FOR THE EVALUATION OF OFFERS**

The Contracting Authority will evaluate valid bids on the basis of the following criteria:

	<b>Evaluation criterion</b>	<b>Points weight (0-100) points</b>
<b>C</b>	Net value of the order (in PLN)	80 points
<b>J</b>	Readiness to begin fulfilling the order on the specified planned start date (in working days, after signing the contract).	20 points

The selection of the most advantageous offer will be based on the following criteria:

**1. C - Net value of the order (in PLN) – 80 points,**

*(For offers submitted in foreign currencies, the average NBP exchange rate of a given currency from the day following the date of submission of offers will be used)*

The evaluation of the offers will be made according to the following rules:

The point value of the criterion net value of the contract will be calculated according to the formula:

$$C = (C \min: C n) \times 80 \text{ pts.}$$

where:

C - net value of the order

C min - the lowest net value of the order among the offers not rejected

C n - net value of the contract of the evaluated offer

The point value of the quality criterion of the level of service provision will be calculated according to the formula:

**2. J- Readiness to begin fulfilling the order on the specified planned start date (in working days, after signing the contract).**

J = within 5 business days of signing the contract – 20 points

J = within 10 business days of signing the contract – 10 points

J > 10 business days of signing the contract – 0 points

The offer that receives the highest number of points will be considered the most advantageous.

**The final evaluation of the offer will be calculated according to the following formula:**

$$O = C + J$$

where:

O – final evaluation of the offer

C – point value obtained by the examined offer for the criterion: contract value,

J – quality of the level of service provision measured as the response time specified in the SLA

If it is not possible to select the most advantageous offer due to the fact that two or more offers present the same balance of price and other criteria for the evaluation of offers, the Contracting Authority selects the offer with the lower price from among these offers.

## X. PLACE AND DEADLINE FOR SUBMISSION OF TENDERS

1. The offer should be prepared on the offer form constituting **Appendix No. 1 to the Request for Proposal**. Offers constituting a response to the inquiry with attachments should be submitted electronically in the form of a scan signed by the Tenderer, using the e-mail indicated for contact [fortacokn@bldg.pl](mailto:fortacokn@bldg.pl)
2. A bidder may submit only one offer
3. The deadline for submitting offers is **01.12.2025**.

## XI. CONTACT PERSON

Maria Korzeniowska is appointed to contact the bidders in matters related to the procedure, **contact: e-mail: [fortacokn@bldg.pl](mailto:fortacokn@bldg.pl), tel: + 48 530 863 153**

## XII. CONDITIONS FOR EXCLUSION FROM PARTICIPATION IN THE PROCEDURE

1. Entities related personally and by capital to the Ordering Party FORTACO POLSKA SPÓŁKA Z OGRANICZONĄ ODPOWIEDZIALNOŚCIĄ, Ul. Wagonowa 2/3, 53-609 Wrocław, NIP 5252938323
2. Personal and capital ties are understood as:
  - 1) participation in the company as a partner in a civil law partnership or partnership;
  - 2) holding at least 10% of shares or stocks (unless a lower threshold results from the provisions of law);
  - 3) performing the function of a member of the supervisory or management body, proxy, proxy;
  - 4) being married, in a relationship of kinship or affinity in the direct line, kinship or affinity in the collateral line up to the second degree, or being bound by adoption, guardianship or guardianship, or being cohabiting with the contractor, its legal representative or members of the management or supervisory bodies of the contractors applying for the award of the contract;
  - 5) remaining in such a legal or factual relationship with the contractor that there is a justified doubt as to their impartiality or independence in connection with the procurement procedure.
3. In order to confirm the fulfillment of the above-mentioned condition, the Bidders will submit a completed **Appendix No. 3 to the Request for Proposal**.
4. They do not meet the conditions for participation in the procedure included in the request for proposal **no. 32/2025** and attachments that are an integral part of the request for proposal or have not attached the necessary documents confirming the fulfillment of the above conditions.
5. The offer contains significant errors in the price calculation.
6. They will submit an offer after the indicated date.

## XIII. ADDITIONAL INFORMATION RELEVANT TO THE CONCLUSION OF THE CONTRACT

1. The procedure will be resolved immediately after the deadline for the submission of bids.
2. The bid validity period (90 days) begins with the deadline for submission of bids.
3. The Contractor may extend the validity period of the offer on its own or at the request of the Ordering Party.
4. The Contracting Authority stipulates that throughout the validity period of the offer it has the right to withdraw from concluding the purchase agreement with the selected contractor.
5. The contracting authority will draw up a written protocol on the selection of the offer.

6. After the selection of the offer, the Contracting Authority will inform the Bidders participating in the tender procedure about the results via e-mail [fortacokn@bldg.pl](mailto:fortacokn@bldg.pl).
7. After selecting the offer, the Ordering Party will inform the Bidder whose offer was selected about the date of signing the purchase agreement.
8. If the Bidder whose offer has been selected refuses to conclude the purchase agreement, the Ordering Party may select the most advantageous offer from among the other offers, without re-evaluating them.
9. The proceedings are conducted in accordance with the principles of fair competition, efficiency, openness and transparency.
10. The Ordering Party allows for the possibility of changing the date of contract performance in the event of circumstances beyond the control of the Ordering Party and the Contractor regarding:
  - a) caused, inter alia, by the epidemic, preventing the proper and timely performance of the subject of the contract (e.g. caused by the decision of state or local authorities, sanitary services, etc.) and in the event of the occurrence of other independent circumstances that the Ordering Party, acting with due diligence, could not have foreseen at the time of signing the contract with the Contractor.
  - b) postponement of the contract implementation period in the event of a change in the project implementation date;
  - c) extend the contract performance period if the parties come to a consensus that it is necessary to achieve the purpose of the research;
  - d) introducing changes in the adopted assumptions regarding the subject of the contract, at the request of the Contractor justified by substantive, technical, functional, visual reasons and only with the consent of the Ordering Party;
  - e) in the event of unavailability of materials necessary for the performance of the subject of the contract or extended waiting time due to the market situation resulting from, for example, the occurrence of an epidemic or pandemic and the restrictions introduced as a result of the economic and political situation;
  - f) if it turns out to be necessary, due to a change in the provisions of generally applicable law, after the conclusion of the Agreement, to the extent necessary to adapt the Agreement to the changes in the provisions of generally applicable law;
  - g) the need to adapt the terms of the Agreement to the provisions of the Grant Agreement;
  - h) occurrence of unforeseeable legal, economic or technical circumstances at the time of conclusion of the contract, or force majeure occurs, for which none of the parties to the contract is responsible, resulting in the inability to properly perform the contract in accordance with the order.
14. Changes to the content of the agreement must be agreed and accepted by both parties to the agreement.
15. The Bidders are not entitled to legal remedies (protest, appeal, complaint) specified in the provisions of the Public Procurement Law.

#### **XIV. ANNULMENT OF THE PROCEDURE**

1. The Ordering Party reserves the right to change the content of this inquiry. If the changes may affect the content of the bids submitted in the procedure, the Contracting Authority will extend the deadline for submitting bids. The changes made will be made on the website of <https://fortacogroup.com/>
2. The Contracting Authority reserves the right to cancel this procedure without providing justification, as well as to leave the procedure without selecting the offer.

This Request for Proposal has been placed on the website:  
<https://fortacogroup.com>

**Appendix No. 1****OFFER FORM**

In response to the Request for Proposal No.32/2025 of 31.10.2025, we submit the following offer.

<b>Bidder's data</b>	
Name	
Address	
VAT / NIP / REGON	
KRS No.	
Type of entity	
<b>Contact person details</b>	
Name and Surname	
Email address	
Telephone	
<b>Specification of the subject of the offer (scope and detailed description of the services/products offered)</b>	

### Reference to tender selection criteria

<b>Net value of the order</b> (in PLN)	..... <i>net</i>
<b>Quality of service level measured as response time specified in SLA</b> (in business days)	..... <i>Days</i>
<b>Attachments to the form*</b>	
Appendix No. 2 Statement on meeting the conditions for participation in the procedure	(YES/NO)*
Appendix No. 3 Statement on the lack of personal and capital ties	(YES/NO)*

*\*delete as appropriate*

***Bidder's statement:***

We declare that we have read the Request for Proposal and our offer contains all the elements specified in the Request.

Name and surname of the person authorized to submit the offer	
Job position	
Date and signature	

**Appendix No. 2**

.....Dn.....

**Executor***(Name, address)*.....  
.....**Declaration on meeting all the conditions for participation in the procedure  
to the inquiry No. 32/2025 of 31.10.2025**

1. I have the technical potential necessary for the proper performance of the order.
2. I am in an economic and financial situation that ensures the execution of the contract.
3. I have qualified staff, ready to carry out the order.
4. I have the necessary knowledge and experience as well as technical and organizational skills to properly perform the subject of the contract.

.....  
date and signature of the Contractor's authorized representative

**Appendix No. 3****Contractor/stamp:**

.....Dn.....

TIN.....

REGON .....

**Statement on the lack of personal and capital ties**In response to the inquiry No. **32/2025 of 31.10.2025**

I declare that we are not related to the Ordering Party personally or by capital.

Capital or personal ties are understood as mutual connections between the contracting authority or persons authorised to incur liabilities in the contracting authority's property or persons performing on behalf of the contracting authority activities related to the preparation and conduct of the contractor selection procedure, and the contractor, consisting in particular in:

- 1) participation in the company as a partner in a civil law partnership or partnership;
- 2) holding at least 10% of shares or stocks (unless a lower threshold results from the provisions of law);
- 3) performing the function of a member of the supervisory or management body, proxy, proxy;
- 4) being married, in a relationship of kinship or affinity in the direct line, kinship or affinity in the collateral line up to the second degree, or being related by adoption, guardianship or guardianship, or being in cohabitation with the contractor, its legal representative or members of the management or supervisory bodies of the contractors applying for the award of the contract;
- 5) remaining in such a legal or factual relationship with the contractor that there is a justified doubt as to their impartiality or independence in connection with the procurement procedure.

.....  
*date and signature of the Contractor's authorized representative*